

# *The* **American Fertilizer**



AUGUST 28, 1943

No. 5



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*See page 27*

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... THE ...

# AMERICAN FERTILIZER

"That man is a benefactor to his race who makes two blades of grass to grow where but one grew before."

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No. 5

## Putting Fertilizer Down Puts Crops Up\*

By A. W. KLEMME

Extension Specialist in Soils. Dept. of Soi's, University of Missouri

ACCORDING to many field trials in Missouri, the application of commercial fertilizers can be expected to give profitable returns. These come as larger yields and better quality of small grains and grasses, both of which make most of their growth in the fall and early spring in the longer growing season as we have it in this State. This is also in accord with the more favorable distribution of rainfall. On late spring and summer-growing crops, like corn and soybeans, the response to fertilizers in this State has been erratic. These crops may meet less favorable distribution of rainfall.

Row applications of 150 pounds per acre on corn with a modern fertilizer attachment on the planter will increase corn yields from 5 to 12 bushels per acre in years when the rainfall is well distributed throughout the growing season. On the other hand, yields may be decreased in seasons with short droughts, especially if these occur during the tasseling and silking stage.

The erratic response from year to year is illustrated in the yield records of fertilizer test plots on corn. In 1937, the plots on Oswego silt loam, a gray prairie soil of southwest Missouri, were given an application of 150 pounds of a 4-12-4 fertilizer in continuous bands on each side of the row. They yielded 5.1 bushels more corn per acre than the plots receiving no fertilizer. In 1938 the same fertilizer gave no increase in yield. On Marshall silt loam in 1937, the application of 150 pounds of 0-12-4 per acre increased the yields by 9 bushels per acre, while in 1938 the plots with a like application yielded less corn per acre than the plots receiving no fertilizer. These erratic responses to fertilizers by the corn crop

usually have been charged to weather conditions.

It has been generally believed that if droughty periods and hot winds occur when the corn is tasseling and silking, the viability of the pollen is damaged and corn yields are reduced. In general, it has been believed that fertilizer applications may hasten growth so as to bring corn into the tasseling stage when such droughts occur; and, if so, that yields are not increased or may even be reduced by fertilizers. Contrariwise, there is ample evidence to show that fertilizers may hasten development so as to escape this critical period, and yields may be increased.

Recently some more helpful concepts of this erratic response of summer-grown crops to fertilizers applied in the row have been suggested. Fertilizers remaining in the soil as salts, it is believed, may be the cause of such crop injury. There is further suggestion that when adsorbed on the soil they are helpful. It has been pointed out by Albrecht<sup>1</sup> that fertilizer nutrients or salts must first react chemically with the colloidal material of the soil if they are to become most serviceable to plants. When the fertilizer is applied in concentrated areas as in row applications, only a portion of the ions of the fertilizer salts react rapidly and become more completely absorbed by the soil. The balance remains as a salt to give a strong solution injurious to the tender plant root. When fertilizer is drilled with fall-sown small grain the cooler, more moist, and longer growing season allows chemical reaction to become more complete before the slowly advancing roots meet the unadsorbed salts. This serves to reduce the salt effect and to make the nutrient ions more effectively avail-

<sup>1</sup>Albrecht, William A. *Adsorbed Ions on the Colloidal Complex and Plant Nutrition*. Proceeding Soil Science Soc. of America 1940, Vol. 5, pages 8-16.

\*Reprinted from "Better Crops with Plant Food."

able so that the crop response is more certain.

In midsummer when short droughts occur, the feeding roots of the plant move downward to moisture. In most Missouri soils there are less available nutrients in the subsurface and subsoil zones than in the surface soil. It is during these periods when the need of the plant for soil nutrients is often greatest. The so-called "firing" of corn which occurs during these periods may in many cases really be starvation for the essential plant nutrients. Scarseth<sup>2</sup> of the Indiana Agricultural Experiment Station has shown that in Indiana, where weather conditions are not so variable, the "firing" of corn can be reduced and yields can be increased by broadcasting and plowing under a part of the fertilizer, or by placing it lower down or on the plow sole with a special fertilizer attachment on a plow.

An exploratory study of fertilizer placement on corn was started in Missouri in 1941, in co-operation with the Midwest Fertilizer Committee and the American Potash Institute. It was designed to test this belief that "firing" of corn was a matter of plant-food deficiency and, further, that the fertilizers placed so as to allow them to be absorbed by the soil would be more effective than if too near the seed and early roots. Eight cooperative test plots on different farms were established with one each on the silt loams of the soil series of Marshall and of Knox, the two more fertile loess soils of northwest Missouri; of Summit, a residual prairie limestone and shale soil of central Missouri; and of Wabash, along the Mississippi River in northeast Missouri; and with four on Putnam silt loam, a typical claypan prairie soil of northeast Missouri. The fields taken over in all of the selected areas except three were in second-year sweet clover just before going to corn. One of the exceptions was a field in red clover sod, another was in small grain and lespedeza, and the third had been in corn the previous year.

In order to put the fertilizer down, it was broadcast with a fertilizer grain drill and plowed under with a tractor plow. On those soils that are relatively high in organic matter such as the Marshall, Knox, Wabash, and Summit silt loams, the broadcast applications were 400 pounds per acre each of 0-20-0 and 0-20-20. Two additional plots were added on three of the test areas on the gray prairie soils. On one, there was applied an equivalent of 800 pounds per acre of 10-10-10 fertilizer; on

another 400 pounds of sulphate of ammonia were plowed under. Across these broadcast applications that went down into the soil, some fertilizer was applied in the row as a contrasted surface application with a modern corn-planter attachment. The fertilizer grades and rates per acre in the row applications were approximately 0-20-0 at 80 pounds, 4-16-4 at 100 pounds, and 3-12-12 at 133 pounds.

Because of the excessive rainfall during the late spring, of severe insect damage by the Grape calapsis, and of the severe drought late in the season, complete data as to yield from all these plots were not obtained, but some interesting observations were made. The insect damage was less severe and the growth was larger and more vigorous on plots that had plowed-under, broadcast, or row applications of the 10-10-10, 0-20-20, and/or the sulphate of ammonia than where no fertilizer was used or where it was put on in the row applications. The latter type of application, however, caused the corn to grow more rapidly at first. Harvest records where taken showed little differences in yields for any of the plots.

TABLE I  
EFFECTS OF FERTILIZERS BROADCAST AND PLOWED  
UNDER FOR CORN IN 1941 AS THEY CARRIED OVER  
TO MODIFY THE YIELDS OF THE CORN CROP  
IN 1942.

Grade and Rate /Acre	Bu. /Acre
None .....	41.5
400 lbs. sulphate of ammonia .....	60.0
800 lbs. 10-10-10 .....	61.0
400 lbs. 0-20-20 .....	54.5
400 lbs. 0-20-0 .....	53.5

The plots receiving the 10-10-10 fertilizer plowed under withstood the drought for 10 days to 2 weeks longer without serious "firing" than did the plots receiving fertilizer in the row, or those which received no fertilizer. The quality of corn produced from all plots, except those receiving sulphate of ammonia alone, was superior to that of corn grown on those receiving no fertilizer.

That there were residual effects from fertilizers used in 1941 passed on to the succeeding crops in 1942 was shown by their increased growth and vigor. Yield data were obtained from corn following corn on one area of Putnam silt loam on the Raymond Brown farm in Audrain County. The sweet clover and the fertilizers were plowed under and planted to corn in 1941. This area was planted to corn again in 1942 in order to test the carryover of fertilizer after one crop of corn had taken its toll. The results as corn yields in the second crop are given in Table I.

<sup>2</sup>G. D. Scarseth. Agronomy Mimeo. No. 36. Purdue University, Agri. Ext. Station, Department of Agronomy.

These yields of corn and the difference in crop growth with serious or less serious "firing" during the summer all point to the fact that the corn crop was pushed up as the fertilizer was put down into the soil by plowing it under, rather than by leaving it in the surface as the row placement locates it. Such results from the immediate crop and the effects as carryover to the succeeding crop all support the belief that "firing" by row placement may be a kind of salt effect, or bad placement, in the dry-soil layer that lets the crop start off well but starves it later when the active roots are down in the deeper but nutrient-deficient areas of the soil. Plowing the fertilizer under puts it into the region where it is changed from the salt to the adsorbed condition. It appears to be good soil chemistry and good plant physiology as well as good farm economy.

In further test of the idea of absorbing the fertilizers on the soil before the plant roots get to them, two additional trials on fertilizer

clover which was plowed down ahead of the corn.

Row applications of 200 pounds of 0-20-0, 0-20-10, and 0-20-20 and 250 pounds per acre of 4-16-4, or 333 pounds of 2-12-6, were made with a modern fertilizer-planter attachment in case of the soybean land on both the limed and unlimed areas and on the corn. The fertilizers for deeper applications were broadcast with a fertilizer grain drill and plowed under immediately with a tractor plow.

Scioto soybeans planted on May 27th and 28th gave an excellent stand on this Gerald silt loam. The crop was harvested with a combine on October 16th. Where the fertilizers were plowed under yield results were those in Table II.

Even without the use of fertilizers, the yields of soybeans on the limed land were larger by 7.3 bushels than on the unlimed land. On the unlimed land, the plowing under of the 0-20-10 fertilizer gave 6.9 more bushels of beans per acre. On the limed land, the increase from plowing was over 8 bushels per acre. Nitrogen in the fertilizer had a tendency

TABLE II

YIELDS OF SOYBEAN GRAIN ON GERALD SILT LOAM, ACCORDING TO DIFFERENT AMOUNTS OF FERTILIZER, WERE PLOWED UNDER ON LIMED OR UNLIMED SOILS.

Grade and Rates/Acre	Bu./Acre	
	Limed	Unlimed
None.....	17.3 bu.	10.0 bu.
200 lbs. 0-20-0.....	12.5 <sup>1</sup>	15.0
400 lbs. 0-20-0.....	19.3	12.8
200 lbs. 0-20-10.....	26.5	19.0
400 lbs. 0-20-10.....	23.3	14.8
200 lbs. 0-20-20.....	23.6	
400 lbs. 0-20-20.....	25.6	
250 lbs. 4-16-4.....	20.5	15.4
500 lbs. 4-16-4.....	21.0	14.4

<sup>1</sup>One row was a border row.

placement were started in the spring of 1942. One was with soybeans on Gerald silt loam, a claypan soil of southwest Missouri, the other was with corn on Oswego silt loam in the same part of the State. The field layout was much the same as used formerly except that all the treatments were applied in the same direction.

The fertilizers used on both plow-down and row-application plots of the soybeans were 0-20-0, 0-20-10, 0-20-20, and 4-16-4. The rates of applications for the plow-down tests were 200 and 400 pounds per acre except for the 4-10-4 which were 250 and 500 pounds per acre. The same fertilizers were used on the corn plots except that equivalent applications of 2-12-6 were substituted for the 4-16-4. A portion of the soybean field had been limed in 1939. The entire field had grown wheat-lespedeza in 1940 and 1941. The corn field had been limed in 1939 and had grown sweet

TABLE III

YIELDS OF SOYBEAN GRAIN (BUSHELS/ACRE), ACCORDING TO THE FERTILIZER, WERE PLOWED UNDER OR APPLIED AS BANDS ALONG THE ROW ON LIMED OR UNLIMED SOIL.

Grade and Rate/Acre	Plowed Under		Bands
	Limed	Unlimed	
None.....	17.3 bu.	17.3 bu.	
200 lbs. 0-20-0.....	19.3*	18.6	
200 lbs. 0-20-10.....	26.5	17.4	
Unlimed			
None.....	10.0 bu.	10.0 bu.	
200 lbs. 0-20-0.....	15.0	12.8	
200 lbs. 0-20-10.....	13.0	10.7	

\*Weight included border row and could not be used. Yield record given is for 400 pounds broadcast and plowed under.

to delay maturity, but to a lesser extent on the limed land. Nevertheless, the beans from all the plots contained less than 12 per cent moisture.

In the similar study with corn in 1942, the plowing under of 200 pounds of 0-20-20 fertilizer per acre on second-year sweet clover land ahead of corn was responsible for an increase in yield of nearly 9 bushels per acre on Oswego silt loam. Similar applications put on the side of the row at corn planting time with a modern corn planter attachment failed to increase the yield materially. The corn receiving applications of fertilizer in the row grew more rapidly at the outset but failed to produce the yield

(Continued on page 26)

# Ammonium Nitrate as a Source of Nitrogen for Potato Fertilizers

By BAILEY E. BROWN<sup>1</sup>

MUCH interest is being shown just now in ammonium nitrate, as is indicated in a recent article by Parker and Ross (4).<sup>2</sup> In their article the writers discuss the potentialities of ammonium nitrate for fertilizer purposes and what is being attempted

be readily used in fertilizer. Its effective use is a problem the industry will face next year and in the years to follow."

In view of a number of inquiries from potato growers as to the plant-food merits of ammonium nitrate, it is thought desirable to

TABLE I. POTATO YIELDS IN NITROGEN-SOURCE FIELD TESTS ON PROMINENT POTATO SOILS

Source of Nitrogen Used in Complete Fertilizer <sup>1</sup>	Location, Variety Grown, and Number of Tests							Average of all 27 tests
	Maine (Aroostook Co.) <i>Cobbler</i> 6 tests (1921- 1926)	New York (Long Island) <sup>3</sup> <i>Green Mountain</i> 3 tests (1921- 1923)	New York (Long Island) <sup>3</sup> <i>Cobbler</i> 2 tests (1924- 1925)	Pennsyl- vania (Cam- bria Co.) <i>Russet Rural</i> 5 tests (1927- 1931)	Pennsyl- vania (Mercer Co.) <i>Russet Rural</i> 4 tests (1928- 1931)	Pennsyl- vania (Lehigh Co.) <i>Russet Rural</i> 3 tests (1927, 1930, 1931)	Virginia (Eastern Shore) <sup>3</sup> <i>Cobbler</i> 4 tests (1922- 1925)	
	Average bushel per acre	Average bushel per acre	Average bushel per acre	Average bushel per acre	Average bushel per acre	Average bushel per acre	Average bushel per acre	Bushels per acre
Ammonium nitrate.....	311	262	276	203	261	193	169	241
Ammonium sulphate....	290	237	255	199	271	204	174	235
Ammonium chloride....	311	247	263	208	251	197	161	237
Sodium nitrate.....	279	263	250	203	257	213	154	232
Urea.....	313	259	267	188	252	191	181	238
Fertilizer used.....	4-8-8	4-8-8	4-8-8	4-8-8	4-8-8	4-8-8	6-8-6	
Rate applied per acre....	1800 lb.	1800 lb.	1800 lb.	800 lb.	1800 lb.	1200 lb.	1800 lb.	
Soil type.....	Caribou loam	Sassafras loam	Sassafras loam	Muskin- gum stony loam	Volusia silt loam	Berks shale loam	Sassafras sandy loam	

<sup>1</sup> Other ingredients in fertilizer included ordinary superphosphate as the source of phosphoric acid ( $P_2O_5$ ) and potassium sulphate as the source of potash. Sand was used as filler. No limestone was included in any mixture.

<sup>2</sup> Suffolk County.

<sup>3</sup> Northampton County.

to reduce its tendency to absorb moisture and to cake.<sup>3</sup> They point out that:

"Ammonium nitrate is now available for fertilizer purposes from private and war plants. Increased supplies will be available in future years, for ammonium nitrate is the form of nitrogen war plants produce that can

compile available data obtained in potato fertilizer experiments<sup>4</sup> in a single article. The results have been presented previously (1, 2,

<sup>3</sup> The main problem connected with the effective use of ammonium nitrate for fertilizer purposes is how to get it into good physical condition and keep it so. Its well-known tendency to absorb moisture from the air presents a distinct problem to the fertilizer industry and home mixer. The problem, and what is being done to solve it, is fully discussed in the above-mentioned article in THE AMERICAN FERTILIZER.

<sup>4</sup> Results obtained from field studies conducted co-operatively by the U. S. Department of Agriculture and the Maine, New York (Cornell), and Pennsylvania Agricultural Experiment Stations, and the Virginia Truck Experiment Station.

<sup>1</sup> Senior biochemist, Division of Fruit and Vegetable Crops and Diseases, Bureau of Plant Industry, Soils, and Agricultural Engineering, Agricultural Research Administration, U. S. Department of Agriculture.

<sup>2</sup> Italic numbers in parentheses refer to the literature cited at the end of the paper.



3), but the publications in which they appeared are practically out of print.

#### Present Report

The results presented herein were obtained in widely separated field comparisons of ammonium nitrate, ammonium sulphate, ammonium chloride, sodium nitrate, and urea as sources of nitrogen in potato fertilizers. A total of 27 tests were made. Average results for a number of important potato-producing areas have been assembled in Table I, along with information concerning location of tests, soil type, variety grown, and other essential information.

#### Discussion of Results

The results presented in Table I require very little discussion. This is particularly the case if one chooses to compare the combined results of all tests in terms of weighted averages. On this basis the yields ranged from 232 bushels per acre for the sodium nitrate mixture to 241 bushels for ammonium nitrate. In between these came ammonium sulphate, 235 bushels; ammonium chloride, 237 bushels; and urea, 238 bushels. These, admittedly, are very closely agreeing results.

Very little work, besides that reported herein, appears to have been done to evaluate ammonium nitrate as a source of nitrogen for potato fertilizer. The only reference to such work that could be located was a nitrogen-source study made by Wessels and White-Stevens (5). These investigators found that under Long Island conditions ammonium nitrate rated first as a source of nitrogen for potatoes, based on a 3-year study (1935-37). Cobblers were grown in their tests, and a 5-8-5 fertilizer was used at the rate of 2,000 pounds per acre. The average yield reported by them for the 3-year period was 268 bushels per acre for ammonium nitrate; 260 bushels for urea; 257 bushels for ammonium sulphate; and 254 bushels for sodium nitrate.

#### Summation

Twenty-seven field tests were made to compare ammonium nitrate with ammonium sulphate, ammonium chloride, sodium nitrate, and urea as sources of nitrogen for potato fertilizer. The net result showed that ammonium nitrate rated first, although the yield increase over the ammonium sulphate, ammonium chloride, sodium nitrate, or urea mixture was comparatively slight. The value of ammonium nitrate as a source of nitrogen

in potato fertilizers has been amply shown by these, and other reported investigations.

It is apparent, therefore, that the main problem connected with the use of the material for fertilizer purposes is not an agronomic one, but rather one of getting it into such shape that the absorption of moisture is retarded sufficiently to render ammonium nitrate usable in complete fertilizers and for top- or side-dressing purposes. At the present writing considerable progress is reported as being made in this direction.

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#### Brothers in Confusion

It seems that the United States is not the only nation in which farmers are frequently at a loss to translate government fertilizer regulations into terms which are used in everyday transactions. In a recent issue of *The Fertiliser Journal* (England), an article entitled "The Clash of Symbols" by "Micawber" recites the woes of the English farmer and fertilizer dealer in dealing with chemical terms for plant food instead of the common trade names. The confusion is heightened by the fact that most fertilizer in England is purchased in the form of raw materials, rather than as mixtures calling for a guaranteed analysis.

When confronted with a permit calling for so many pounds of  $P_2O_5$  and  $K_2O$ , one farmer asked his local merchant "Here, what does this P. & O. business mean? If you can wangle it, I'd like some basic (basic slag); that always does well on my land, but I don't like trying new-fangled things like  $P_2O_5$ , especially in war-time."

# Fertilizer Used on Cotton

An Estimation Compiled by the U. S. Department of Agriculture

State	Acres in cultivation July 1		Percentage of acres receiving fertilizer		Acres receiving fertilizer		Fertilizer applied per acre when used	
	1942	1943	1942	1943	1942	1943	1942	1943
	Thousands	Thousands	Per Cent	Per Cent	Thousands	Thousands	Pounds	Pounds
Missouri.....	426	375	20	27	85	101	155	160
Virginia.....	41	35	99	99	41	35	450	475
North Carolina.....	861	865	99	99	852	856	460	475
South Carolina.....	1,153	1,140	98	99	1,130	1,129	435	470
Georgia.....	1,735	1,580	99	99	1,718	1,564	335	365
Florida.....	59	47	96	96	57	45	305	315
Tennessee.....	725	720	62	70	450	504	215	230
Alabama.....	1,722	1,570	98	98	1,688	1,539	335	375
Mississippi.....	2,438	2,480	68	78	1,658	1,934	210	235
Arkansas.....	2,021	1,920	58	58	1,172	1,114	175	175
Louisiana.....	1,028	1,010	60	66	617	667	180	195
Oklahoma.....	1,872	1,580	1	1	19	16	125	125
Texas.....	8,430	8,050	5	5	422	402	170	175
All Other*.....	791	623	..	..	69	71	180	195
United States.....	23,302	21,995	42.8	45.4	9,978	9,977	292.8	312.1

State	Total fertilizer used on cotton		Average price of fertilizer per ton		Total cost of fertilizer used on cotton		Average cost of fertilizer per acre when used	
	1942	1943	1942	1943	1942	1943	1942	1943
	Tons	Tons	Dollars	Dollars	Thousand dollars	Thousand dollars	Dollars	Dollars
Missouri.....	6,588	8,080	39.00	39.00	257	315	3.02	3.12
Virginia.....	9,225	8,312	27.00	30.00	249	249	6.08	7.12
North Carolina.....	195,960	203,300	28.50	30.50	5,585	6,201	6.56	7.24
South Carolina.....	245,775	265,315	28.50	30.50	7,005	8,092	6.20	7.17
Georgia.....	287,765	285,430	29.25	31.00	8,417	8,848	4.90	5.66
Florida.....	8,692	7,088	29.50	31.00	256	220	4.50	4.88
Tennessee.....	48,375	57,960	31.00	33.50	1,500	1,942	3.33	3.85
Alabama.....	282,740	288,562	30.25	32.50	8,553	9,378	5.07	6.09
Mississippi.....	174,090	227,245	34.00	35.00	5,919	7,954	3.57	4.11
Arkansas.....	102,550	97,475	36.00	37.50	3,692	3,655	3.15	3.28
Louisiana.....	55,530	65,032	35.25	37.00	1,957	2,406	3.17	3.61
Oklahoma.....	1,188	1,000	32.00	32.00	38	32	2.00	2.00
Texas.....	35,870	35,275	33.00	33.75	1,184	1,187	2.80	2.95
All Other*.....	6,275	6,963	53.25	48.50	334	337	4.84	4.75
United States.....	1,460,623	1,556,937	30.77	32.64	44,946	50,816	4.50	5.09

\*Includes New Mexico, Arizona, California, Illinois, Kansas, and Kentucky.

## SALES OF FERTILIZER IN COTTON STATES FOR ALL PURPOSES

(Tonnage shown is based on sales of fertilizer tags.)

State	Beginning		Ending		SALES		
	(in year shown)		(in year shown)		1941	1942	1943
	July 1	June 30	July 1	June 30	Tons	Tons	Tons
Virginia.....	July 1	June 30	July 1	June 30	400,047	416,231	424,827
North Carolina.....	July 1	June 30	July 1	June 30	1,113,325	1,194,175	1,292,655
Commercial.....	July 1	June 30	July 1	June 30	128,254	96,831	128,631
Cottonseed Meal.....	July 1	June 30	July 1	June 30	712,258	658,812	802,498
South Carolina.....	July 1	June 30	July 1	June 30	748,526	789,893	988,192
Georgia.....	July 1	June 30	July 1	June 30	523,808	601,485	618,261
Florida.....	July 1	June 30	July 1	June 30	147,904	160,634	216,750
Tennessee.....	July 1	May 31	July 1	May 31	570,450	567,200	631,200
Alabama.....	Oct. 1	June 30	Oct. 1	June 30	342,454	344,687	428,574
Mississippi.....	July 1	June 30	July 1	June 30	93,802	98,700	139,805
Commercial.....	July 1	June 30	July 1	June 30	111,250	125,550	140,975
Cottonseed Meal.....	Jan. 1	May 31	Jan. 1	May 31	168,824	161,886	179,943
Arkansas.....	Sept. 1	May 31	Sept. 1	May 31	10,790	11,386	16,494
Louisiana.....	Sept. 1	May 31	Sept. 1	May 31	131,678	130,623	149,466
Oklahoma.....	Sept. 1	May 31	Sept. 1	May 31			
Texas.....	Sept. 1	May 31	Sept. 1	May 31			
Total.....					5,203,370	5,358,093	6,158,271

## Fertilizer Advisory Committee

The Fertilizer Industry Advisory Committee met on August 18th, P. H. Groggins, U.S.D.A., presiding. The following members of the Committee were present: J. E. Barnes (for H. M. Albright), George Cushman, M. K. Derrick, R. B. Douglass (for O. F. Smith), N. E. Harman, S. B. Haskell, M. H. Lockwood, John A. Miller, John L. Morris (for Wm. B. Tilghman), Ira E. Moss (for C. D. Shallenberger), J. Rucker McCarty (for Franklin Farley), M. H. McCord (for C. F. Hockley), Weller Noble, O. J. Noer, John E. Sanford, F. J. Woods, and J. A. Woods. Others present include: M. Lee Marshall, deputy administrator, WFA; D. W. Aitken, R. O. E. Davis, N. E. Dodd, W. G. Finn, O. S. Fisher, A. C. Howard, T. L. Jeffries, P. V. Kepner, W. E. Lafkin, Harold Lewis, A. L. Mehring, J. E. Nunnally, O. E. Overseth, L. G. Porter, J. H. Stallings, W. F. Watkins, George M. Worman, U.S.D.A.; J. C. Freeman, C. G. Gran, W. T. Hart, Henry A. Huschke, P. W. Lowry, Roland Payne, OPA; R. R. Hull, Dale C. Kieffer, Edmund Rowland, H. V. B. Smith, WPB; and D. S. Murph, NFA.

Mr. Marshall emphasized the essentiality of the fertilizer industry in food production. The supply and demand situation with respect to materials was presented by Government officials and in reports by the appropriate subcommittees. With respect to superphosphate: Reference was made to the meeting of the WPB Superphosphate Producers Industry Advisory Committee on August 3. WPB pointed out that arrangements are under way for distribution of ordnance acid in the Copper Hill area through an experienced trade channel. It seems likely that production, expanding at the presently indicated rate, for use this year will be in the neighborhood of 7,000,000 tons of 18 per cent superphosphate. To produce in excess of 7,500,000 tons this year would require a plant expansion program, for which it might be difficult to obtain WPB approval under present conditions. In view of labor conditions, WPB is preparing to request permission for superphosphate producers, as well as manufacturers of mixed fertilizer, to pay wages up to 50 cents an hour without prior approval by the War Labor Board. AAA officials stated that in the interest of soil conservation and increased food production

they were ready to buy, for distribution to farmers, all the superphosphate which the regular trade would not take; that AAA has no interest in getting into the fertilizer business but feels that it can contribute to food production by promoting the use of superphosphate through educational work and through distribution of surplus supplies. It is felt that as much as approximately 4,000,000 tons could be distributed in this way with good results.

### Nitrogen

As to nitrogen, it was reported that the revised estimate of supplies, including organics, still stands at 700,000 tons of nitrogen, but that this includes 685,000 tons of Chilean nitrate of soda though arrangements have not yet been completed for bringing in this quantity. The WFA estimate of national requirements also stands at about 700,000 tons. WPB pointed out that the total amount of nitrogen each fertilizer manufacturer will get will depend on his ability to use ammonium nitrate and solutions. So far this year, ammonium nitrate has been used at the rate of about 15,000 tons a month, which is about three-fourths of capacity. To secure maximum utilization, the inorganic nitrogen subcommittee recommended definite and prompt improvement in the material; that the producers be required to assume responsibility to the extent of making individual adjustment to buyers covering such items as arrival in wet condition or in cement-hard condition, extraordinary breakage of bags, and the like; that because of deterioration-in-storage risks the fertilizer industry should not be asked to handle the material for direct use on the same basis of compensation as it handles other top- and side-dressing materials. The subcommittee also recommended that, in order to find a use within the six-months' period beginning September 1st for some 40,000 tons which may not go into mixed fertilizer (1) in Southern regions, having need for fall and winter pasturage, attempt be made through State Experiment Stations and Extension Services to secure wide use of ammonium nitrate for top dressing; (2) that a similar program be developed with respect to buckshot soils in the Mississippi Delta; and (3) that restrictions on use, as represented by "A"

(Continued on page 24)

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## WFA Requests Chilean Nitrates Tonnage

The War Production Board has been asked by the War Food Administration to give its approval to a program for the importation of 1,000,000 tons of Chilean nitrates for the coming year, but officials are exceedingly skeptical that such a program will be approved.

The basis for the skepticism is grounded, it was indicated, on the fact that there is too much room for argument over the question whether such a supply of nitrates in addition to the available supplies of the new synthetic nitrogen material, ammoniated nitrate, is necessary or could be efficiently utilized in the farming activities of the country as the 1944 food program is now envisioned.

To make use of this amount of Chilean nitrate, plus the available supplies of ammoniated nitrate, it was stated, would make it necessary for the government to go all-out on a program of food production and vastly increasing the acreage proposed to be devoted to food and fiber crops.

Reports that the War Food Administration was recommending a reduction in the amount of nitrates to be brought in from Chile were flatly denied. The request that permission be granted to bring in 1,000,000 tons was made by the WFA to WPB several months ago, and so far as WFA officials know that is where the matter now rests. They expressed the belief that the question of the amount to be imported eventually may have to be decided by James F. Byrnes, Economic Stabilization director.

That a reduction in the imports is not at all unlikely, arising out of the fact that no decision yet has been forthcoming, however, has been sufficient to bring protests from the National Cotton Council. Oscar Johnston, president of the council, in a letter to War Food Administrator Marvin Jones, predicted that unless provision is made for importing 1,000,000 tons of nitrates from Chile next year, the food and fiber production program of 1944 is threatened with a major catastrophe from a shortage of usable nitrogen.

Mr. Johnston said that practical obstacles stand in the way of efficient and satisfactory use of ammoniated nitrate as a substitute for the Chilean nitrate, the most important being the unfamiliarity of the farmers with its use. If the farmers are forced to use it, he declared, such use will of necessity be largely uncer-



tain and experimental, with potentially drastic effect on 1944 crops.

Some of the government officials were inclined to agree with the argument of Mr. Johnston on the difficulties of making the farmers understand the difference between the synthetic product and the natural nitrates. A bag of fertilizer is just a bag of fertilizer to many farmers irrespective of the nitrogen content, they pointed out.

But, they continued, if the situation is looked at purely from the standpoint of nitrogen supplies and the need for nitrogenous fertilizers, it would be difficult to justify the importation of as much as 1,000,000 tons of the nitrates from Chile. There is considerable production of ammoniated nitrates both in Canada and United States available for fertilizer use and if the 1,000,000 tons of the Chilean nitrates were added to this supply, there would be a problem of how to use it all up.

The government could lay out a program that would show where the nitrates should be used, but putting such a program into actual practice is something else again, they said.

## Obituary

### BERNARD O. GRAVES

Bernard O. Graves, president of Hollingshurst & Co., Inc., New York, well known importers and brokers of fertilizer materials and chemicals, died at his home in Jackson Heights, Long Island, on August 9, after a prolonged illness.



Mr. Graves, who was 58 years of age at the time of his death, was born in England and started his business career with Hollingshurst & Co., Ltd., of London. In 1910 he was sent to this country to open a New York office for his Company. In 1938, when the parent firm was liquidated, Mr. Graves acquired the title and the business of the New York office and continued under the firm name of Hollingshurst & Co., Inc.

The passing of "Barney" Graves, as he was known to a host of friends, is a great loss to the fertilizer industry and his cheerful personality will be missed at the gatherings of fertilizer executives in the days to come.

### R. D. PURINTON

R. D. Purinton, assistant treasurer of Sagadahoc Fertilizer Co., Bowdoinham, Maine, died on July 14th, aged 78 years. In 1885 he entered the employ of the company and continued with this concern for 58 years, which establishes somewhat of a record for continuous service with one fertilizer company. During his career he was at various times manager, plant superintendent and, for the past several years, an officer and director. He is survived by his widow, Margaret H. Purinton.

### Gabeler Appointed Vice-President of Summers Fertilizer Co.

William H. Gabeler has been appointed Vice-President of the Summers Fertilizer Company of Baltimore, Md., according to announcement made by J. E. Totman, President.

Mr. Gabeler will be located at the main office of the Company in the Stock Exchange Building, Baltimore, where he will be in charge of the Company's development of its chemical and food processing plans.

Mr. Gabeler, prior to joining the Summers' Organization, was Assistant Vice-President of the Davison Chemical Company in Baltimore with whom he was associated for more



William H. Gabeler

than 23 years. Mr. Gabeler, after attending the Massachusetts Institute of Technology, spent two years in Canada in the construction of hydro-electric plants for the Shawinigan Water and Power Company, and the Montreal Light and Power Company. He started in the chemical field with the Barrett Company, at Everett, Mass., as Assistant Superintendent in charge of that plant's operations. He left there to join the Air Forces of the A. E. F. of the first World War. After the war, he became associated with the Davison Chemical Company at Baltimore where his long experience in operations and in the development of processes in the metallurgical and chemical fields, covering the manufacture of sulphuric acid, phosphoric acid, superphosphate, fertilizers, fluoride salts, silica gels, and the dehydration of gels, has admirably fitted him for his new connection.

### July Tax Tag Sales

Due in considerable part to increased sales in the Midwest in anticipation of a large fall tonnage, sales of fertilizer tax tags in July were at an abnormally high level. Fertilizer consumption in July is very small; tag sales during the month represent to a large extent anticipation of fertilizer sales in the fall.

Total sales in July in the 17 reporting States represented 158,051 equivalent tons, compared with 83,804 tons in July, 1942 and 68,239 tons in July, 1941.

Sales in the first seven months of this year in the 17 States totaled 5,550,864 tons, 13 per cent larger than in the corresponding period of 1942 and 13 per cent larger than in the like period of 1941. Every one of the 17 States has reported larger sales this year than last, indicating the general nature of the increased demand for fertilizer.

#### FERTILIZER TAX TAG SALES

State	JULY		%		JANUARY-JULY		1941
	1943	1942	1941	1942	1943	1942	
	Tons	Tons	Tons		Tons	Tons	Tons
Virginia.....	12,026	7,701	7,933	102	330,099	322,868	306,246
North Carolina.....	9,959	5,000	4,350	105	1,090,285	1,036,283	991,801
South Carolina.....	1,380	16,010	5,898	115	696,448	607,284	667,207
Georgia.....	12,768	4,499	1,783	120	872,075	728,380	743,879
Florida.....	39,318	28,310	31,594	116	459,464	396,978	365,853
Alabama.....	2,800	3,750	2,050	112	619,550	554,450	562,900
Mississippi.....	3,400	966	1,600	119	334,994	281,067	316,392
Tennessee.....	1,267	1,433	1,331	128	184,214	143,955	122,250
Arkansas.....	.....	108	500	110	140,975	127,958	112,500
Louisiana.....	1,900	700	50	107	144,438	135,036	147,410
Texas.....	2,325	1,300	415	119	130,235	109,303	117,476
Oklahoma.....	35	.....	505	206	15,088	7,311	9,380
Total South.....	87,178	69,777	58,009	113	5,017,865	4,450,873	4,463,294
Indiana.....	48,115	10,631	7,630	113	281,240	248,721	243,526
Illinois.....	1,837	.....	450	110	68,601	62,385	47,001
Kentucky.....	8,750	2,373	352	104	124,001	119,092	98,311
Missouri.....	7,120	1,010	1,768	138	50,816	36,860	38,071
Kansas.....	5,051	13	30	132	8,341	6,305	5,598
Total Midwest.....	70,873	14,027	10,230	113	532,999	473,363	432,507
Grand Total.....	158,051	83,804	68,239	113	5,550,864	4,924,236	4,895,801

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## FERTILIZER MATERIALS MARKET

### NEW YORK

**Ample Supplies of Chemical Nitrogen Available. Large Imports of Chilean Nitrate Urged. Handling of Ammonium Nitrate Found Difficult. Larger Production of Superphosphate Probable if Sulphuric Acid Is Available.**

*Exclusive Correspondence to "The American Fertilizer"*

NEW YORK, August 25, 1943.

#### Inorganic Ammonia

As indicated previously, there should be ample supplies of inorganic ammonia for the coming season which opinion is more or less substantiated by the fact that the WPB has been requested by the War Food Administration to give its approval for the importation of one million tons of Chilean nitrate of soda for the coming year. It is very doubtful that such approval will be given as it is felt that, with the supply of ammonium nitrate available, it will be a problem where to find use for the nitrate supply. Unfortunately, fertilizer manufacturers, as previously advised, find the handling of ammonium nitrate somewhat difficult and when used for direct application by the individual farmer, it is feared that there may be a considerable effect on the new crops as farmers are inexperienced in the use of this higher test material. Sulphate of ammonia is being delivered regularly against contracts and allocations previously made.

#### Potash

Potash deliveries are being made regularly against contracts but some of the larger manufacturers are pressing for deliveries as there have been some reductions in expected early deliveries, possibly due to the allocation of certain quantities for export.

#### Superphosphate

It is expected that there will be a considerable increase in the production of this material, the total for the new year probably exceeding seven million tons but there is no indication as to how a total of nine million tons can be reached, which is the figure that has been urged by the War Food Administration. With sufficient rock available and even if the facilities for the manufacture of superphosphate were sufficient, there is no indica-

tion where the sulphuric acid could be found for the manufacture.

#### Organic Nitrogen

There is no change in this picture and fertilizer manufacturers are all short of organics with no indication that their needs can be met.

### BALTIMORE

**Between-Seasons Lull Continues. Feed Demand Takes Practically All Organic Ammoniates. Mixed Fertilizers Now Mostly Chemical.**

*Exclusive Correspondence to "The American Fertilizer"*

BALTIMORE, August 24, 1943.

The usual between-season market lull is now on but manufacturers are more concerned than ever before about their supplies of raw material for another season. During the past season the tonnage produced was more nearly a strictly chemical fertilizer, due to the scarcity and shortage of organic ammoniates. The demand for feeding purposes continues heavy and, in fact, to such a degree that there are practically no packing house ammoniates obtainable for fertilizer purposes at all.

*Sulphate of Ammonia.*—With the distribution of liquid ammonia, ammonium nitrate, and sulphate of ammonia, it looks as though there is less danger of ammonia shortage than in the past, although business is now rapidly going to a strictly chemical basis due to shortage of other organic ammoniated material. Deliveries are now being made against contracts, and fertilizer manufacturers are storing up stocks for future use so as to have mixed goods on hand when ready and called for by their trade.

*Nitrate of Soda.*—There is no change in the situation but with improvement in shipping conditions it would not be surprising to see

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Columbus, S. C.	Nashville, Tenn.	



larger tonnage of the Chilean product come into this country and be used in a larger way than heretofore to displace sulphate of ammonia.

**Fish Meal.**—Even though fishing on the Chesapeake Bay should continue good, small fleet fishing and heavy demand for feeding purposes will practically eliminate fertilizer manufacturers as an outlet for fish scrap and meal.

**Superphosphate.**—The situation is gradually tightening up and some producers are unable to allocate sufficient sulphuric acid to give them full production of superphosphate. The ceiling price of 64 cents per unit for run-of-pile remains firm and unchanged, with no early prospect of higher prices prevailing.

**Potash.**—Practically all the domestic production has now been sold up and deliveries are being taken regularly against contracts already booked.

**Bone Meal.**—Nothing new in the situation. Both raw and steamed bone meal continue scarce and are nominally quoted at \$50.00 per ton, f. o. b. Baltimore for either raw or steamed grade.

**Bags.**—Up to the present time the OPA has not revised restrictions pertaining to the use of new burlap bags for fertilizer purposes, although in some quarters it is anticipated this action will be taken sooner or later as shipments of burlap start moving in better volume from Calcutta.

### CHARLESTON

No Further Allocations of Nitrogenous. Imported Dried Blood Used by Feed Industry. Sulphuric Acid Shortage Expected.

*Exclusive Correspondence to "The American Fertilizer"*

CHARLESTON, August 24, 1943.

**Nitrogenous.**—There still are no further allocations of nitrogenous material, and no one at this time knows where the fertilizer

manufacturers are going to get sufficient organic material.

**Castor Pomace.**—Though there has been an increased importation of castor beans which has stepped up the production of castor pomace, the opportunity to buy castor pomace has not improved.

**Dried Blood.**—There have been some recent arrivals of South American blood, but this has all gone into feed. Chicago market is unchanged, still \$5.53 per unit of ammonia (\$6.72 per unit N), f. o. b., Chicago.

**Superphosphate.**—The War Food Administration is urging an ultimate production of 9,000,000 tons of 18 per cent superphosphate, as compared with 7,600,000 tons formerly suggested, but apparently there is only in sight sufficient sulphuric acid to produce 7,200,000 tons.

**Cottonseed Meal.**—There is no change in this material. Prices on the 8 per cent grade are as follows: Georgia, \$46.50; South Carolina, \$47.00; North Carolina, \$47.50; plus cost of bags at the mills.

**Soybean Meal.**—This material is priced at \$45.00 in bulk, Decatur, Ind.

### PHILADELPHIA

Summer Slow-Down in Evidence. Imported Ammoniates Taken by Feed Producers. Shipments on Materials Contracts Proceeding.

*Exclusive Correspondence to "The American Fertilizer"*

PHILADELPHIA, August 23, 1943.

Activity seems to have settled down in the past couple of weeks to almost routine matters, which may be due to mixers having already covered for what materials they could secure, plus the usual slowing down of all business during the summer months.

**Ammoniates.**—It is reported that some tankage and dried blood has come in from abroad, but, of course, most (if not all) of this will go to the feed trade. Even so, it

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will probably take many more like shipments to satisfy the feeding demand. After that, perhaps the fertilizer industry will come in for their share. In the meantime, the fertilizer mixers find little or no ammoniates available.

**Sulphate of Ammonia.**—Shipments are apparently running at a satisfactory rate, and production rate is being maintained.

**Nitrate of Soda.**—Business in this material is now only a matter of routine, and the rut of routine is worn so smooth that little or no obstacles occur to report. Of course, this is due to its being allocated.

**Superphosphate.**—Stocks have increased, according to government reports.

**Bone Meal.**—Remains one of the scarce items, with only occasional odd lots turning up from time to time.

**Potash.**—Shipments of the material occupy the activities of the producers and sellers, and that is about all that can be said for activity in this item.

### CHICAGO

**Roll-Back in Nitrogenous and Sludge Prices Considered by OPA. Feed Market Having Difficulty Filling Orders.**

*Exclusive Correspondence to "The American Fertilizer"*

CHICAGO, August 23, 1943.

OPA has under consideration a rollback of nitrogenous and sludge prices, but no definite decision has been announced at this writing. Producers are protesting against such action, maintaining there would be a drastic reduction in production owing to the higher cost of material, labor, etc. Meanwhile, buyers are willing to accept any offerings made, while sellers remain on the side-lines, awaiting OPA's instructions.

Call for feed continues apace, with mixers finding much difficulty with labor and shortage of supplies.

No change in ceiling prices. High grade

ground fertilizer tankage, \$3.85 to \$4.00 (\$4.68 to \$4.86 per unit N) and 10 cents; standard grades crushed feeding tankage, \$5.53 per unit ammonia (\$6.72 per unit N); blood, \$5.38 (\$6.54 per unit N); dry rendered tankage, \$1.21 per unit of protein, Chicago basis.

### TENNESSEE PHOSPHATE

**Rains Relieve Long Drought. Crops Damaged by Hail. Lack of Man Power Hinders Shipments of Bagged Phosphate.**

*Exclusive Correspondence to "The American Fertilizer"*

COLUMBIA, TENN., August 23, 1943.

A number of quite heavy rains and a few gentle soakers broke the worst drought ever experienced in some parts of the phosphate area and brought back some smiles to the faces of tobacco and alfalfa growers. However, corn that was not cut by the drought to fifty per cent of anticipated crop was damaged the rest of the way by hail and the few fortunate corn farmers are those who collected hail insurance for the crop.

Tobacco is all being topped and some is already being cut for the barn, with better prospects than recently expected, but suffering in quality from having to be cut too soon. Some more fortunately situated stands six feet high after topping and not a yellow leaf in the patch, which augurs, for the fortunate growers, the top of the market when the chant of the tobacco auctioneer fixes the price for the longer, the brighter, the mellower tobacco purchased by the makers of any one of your favorite cigarettes, together with a Merry Christmas.

Sellers and distributors of finely ground phosphate rock for direct application to the soil are crying for bagged goods as the farmers' favorite season for use of this material is under full sway. Producers are unable to get more than fifty per cent capacity because of inability to get laborers to take bags from the conveyor belt ends and stack same



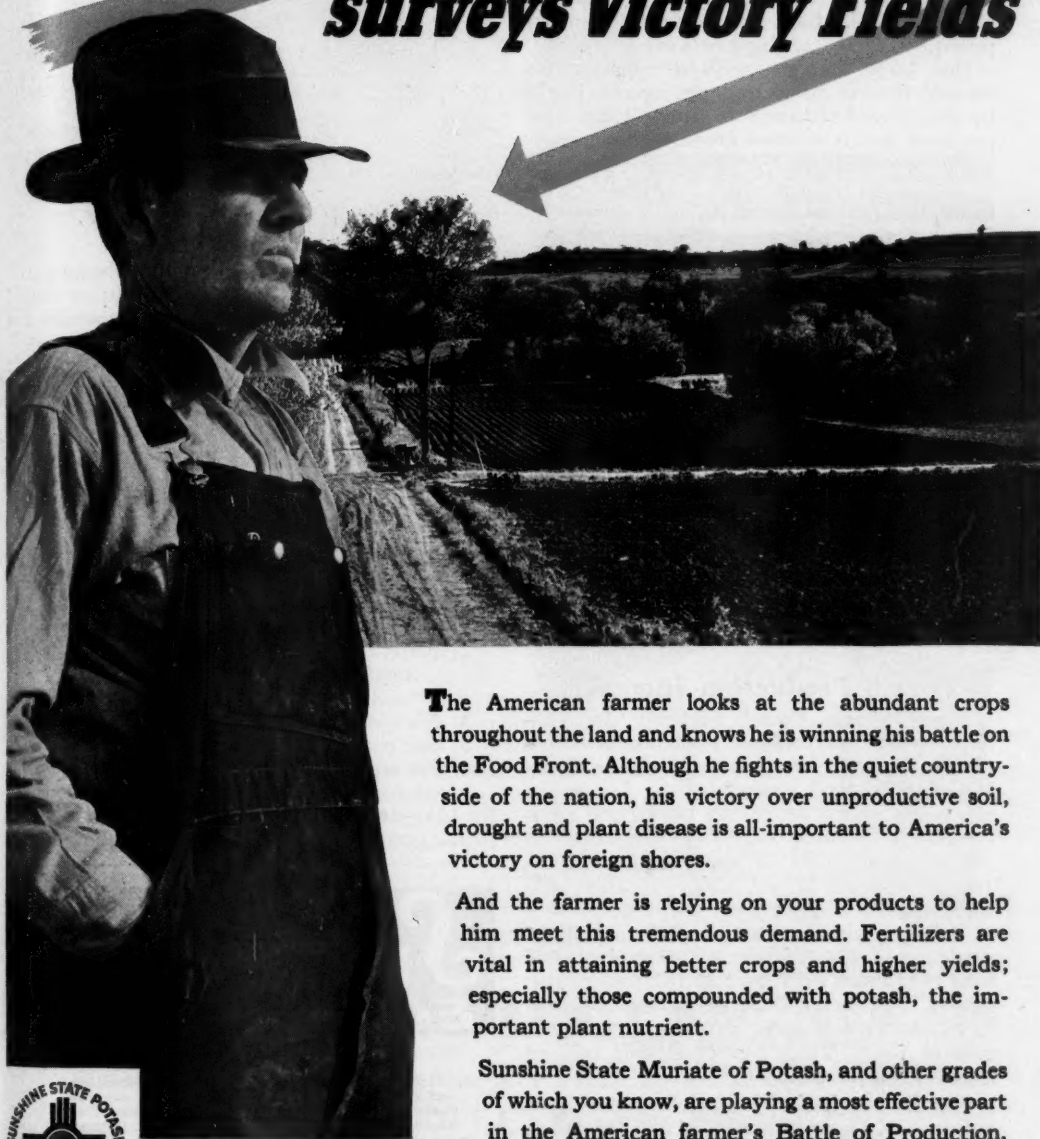
## MAGNESIUM LIMESTONE

"It's a Dolomite"

**American Limestone Company**  
Knoxville, Tenn.

MENTION "THE AMERICAN FERTILIZER" WHEN WRITING TO ADVERTISERS.

# *Food Front General surveys Victory Fields*



**T**he American farmer looks at the abundant crops throughout the land and knows he is winning his battle on the Food Front. Although he fights in the quiet countryside of the nation, his victory over unproductive soil, drought and plant disease is all-important to America's victory on foreign shores.

And the farmer is relying on your products to help him meet this tremendous demand. Fertilizers are vital in attaining better crops and higher yields; especially those compounded with potash, the important plant nutrient.

Sunshine State Muriate of Potash, and other grades of which you know, are playing a most effective part in the American farmer's Battle of Production.



**HIGRADE MURIATE OF POTASH, 62/63%  $K_2O$**

**MANURE SALTS, 22/26%  $K_2O$**

**GRANULAR MURIATE OF POTASH, 48/52%  $K_2O$ .**

**UNITED STATES POTASH COMPANY, Incorporated • 30 Rockefeller Plaza, New York City**

in the cars. Now storage bins are full of ground rock and mills are idle some of the time. Where twenty-five years ago ninety per cent of these shipments went in bulk, the farmers' own labor troubles and realization of waste of fine product in bulk handling have reversed the situation and ninety-five per cent now is demanded in bags. The few who handle in bulk are getting shipments promptly, while bag shipments are far behind.

One large shipper, with a capacity increased to over 9,000 tons per month, is cut by the labor bottleneck to about 1,000 tons per week and customers are suffering accordingly. The Selective Service draft takes men in proportion to population, war plants draw away the best of labor, labor deferred for farming cannot change to this work without losing their deferment status, the U. S. Employment Service advertises for labor to go to other areas for war service and other work, and the WMC cannot seem to give any relief.

The unions add to the trouble by their rules and the general run of men available for this rather hard and hot work are quite contented with two or three shifts per week at the high rate of pay in effect. Hundreds of thousands of dollars' worth of machinery installed to grind and bag and convey the phosphate to the car door stands waiting most of the time for lack of the absolutely necessary men to put the bags in place in the cars.

### Potash Production Increases

The American Potash Institute, Inc., announces that deliveries of potash salts within the continental United States, Canada, Cuba, Puerto Rico, and Hawaii by the five major producing companies during the second quarter of the calendar year 1943 amounted to 298,909 short tons of salts, equivalent to 160,859 tons of actual  $K_2O$ . In this total there were, for agricultural use, 266,253 tons of salts, equivalent to 140,698 tons  $K_2O$ , made up of 204,025 tons of muriate, 26,047 tons of manure salts, and 36,181 tons of sulphates. For chemical use deliveries amounted to 32,656 tons of salts, equivalent to 20,161 tons of  $K_2O$ . These figures include salts of domestic origin only.

For the first half of 1943, deliveries of agricultural  $K_2O$  amounted to 305,485 tons, equivalent to 589,881 tons of potash salts, consisting of 438,671 tons of muriate, 87,184 tons of manure salts, and 64,026 tons of sulphates. In addition, deliveries for chemical

use amounted to 61,877 tons of salts, equivalent to 38,214 tons of  $K_2O$ .

### POTASH DELIVERIES

	Short Tons $K_2O$			
	(United States, Canada, Cuba, Hawaii, Puerto Rico)			
	Jan.-June 1942	Jan.-June 1942	Apr.-June 1943	Apr.-June 1942
Muriate.....	258,972	236,283	120,764	110,780
Manure Salts...	21,796	18,031	6,512	3,511
Sulphate and Sul. Pot. Mag.	24,717	24,905	13,422	11,216
Total Agri..	305,485	279,219	140,698	125,507
Chemical.....	38,214	33,528	20,161	17,148
Grand Total	343,699	312,747	160,859	142,655

### Superphosphate Advisory Committee Meets

The first meeting of the Superphosphate Producers Industry Advisory Committee was held August 3rd with the following members of the industry present: H. B. Baylor, International Minerals and Chemical Corporation; L. H. Carter, The American Agricultural Chemical Company; A. H. Case, Tennessee Corporation; F. R. Dulaney, Southern States Phosphate and Fertilizer Company; R. A. Jones, Anaconda Copper Mining Company; R. L. King, Georgia Fertilizer Company; S. L. Nevins, Arkansas Fertilizer Company; L. W. Rowell, Swift and Company, Fertilizer Works. The purpose of the meeting was to consider:

1. Superphosphate requirements
2. Sulphuric acid production and requirements
3. 1943-44 superphosphate production
4. Manpower problems
5. Soil conservation program
6. Price problems

Speaking on superphosphate requirements for 1943-44, a representative of the War Food Administration urged that the Committee

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Dust Weigh  
Hoppers  
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Scales

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AURORA, INDIANA, U. S. A.      Founded 1884

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## A BEMIS MULTIWALL PAPER BAG EXPERT may help you



SAVE TIME and man power on bagging and loading operations.

CUT LOSSES due to bag breakage in filling and shipping.

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### He's at your service without cost or obligation

You can benefit from the counsel of a Bemis Multiwall Paper Bag Expert whether you are a Bemis customer or not. So please feel free to call upon us any time you have a troublesome bagging problem. You'll find the Bemis Man an expert on all phases of such problems, from bag design to closing machinery, shipping and storing. Let him study your bagging operations to see if he can increase output, lower man power, cut costs or reduce waste for you. His call will cost you nothing and place you under no obligation.

#### SAVE 8 MEN IN PACKING AND LOADING OPERATION

A plant shipping products in multiwall bags required 16 men to pack and load their output. A Bemis Multiwall expert recommended rearrangement of packing equipment and slight mechanical changes. Results: 8 men doing the work previously requiring 16!



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should consider the ultimate production objective as approximately 9,000,000 tons rather than 7,600,000 tons which have been officially requested. Regarding sulphuric acid it was stated that the maximum supply in sight is sufficient to produce only approximately 7,200,000 tons of 18 per cent superphosphate. This maximum supply includes anticipated production of several ordnance plants very uneconomically located with respect to present acidulating plants, the utilization of which would require either the construction of additional superphosphate plants adjacent to the ordnance plants or the use of many additional tank cars to transport it to shortage areas.

In view of the urgency of the sulphuric acid situation the Committee recommended that (a) the acid produced in ordnance plants should be made available to the industry, (b) a certain number of tank cars should be allocated to transport such acid to shortage areas, (c) consideration should be given to the construction of additional chamber acid plants in the latter areas.

Members of the Committee stated that the labor problem is becoming serious, due to the general impression that the superphosphate industry is less essential than certain other war industries. It was agreed efforts would be made to further clarify the status of this industry as to essentiality.

W. G. Finn and D. W. Aitken discussed the superphosphate program of the Agricultural Adjustment Agency, stating that the Agency proposed to distribute any surplus production above that required by the fertilizer industry up to as high as 4,000,000 tons.

### August Cotton Report

A United States cotton crop for 1943 of 12,588,000 bales of 500 pounds gross weight is forecast by the Crop Reporting Board of the United States Department of Agriculture, based upon information as of August 1st. Such a production would be less than the 1942 crop by 266,000 bales or 2.1 per cent, but 84,000 bales above average production during the 10-year (1932-41) period.

An all-time record United States average yield of 279.4 pounds is now indicated. Such a yield would be 7 pounds above the previous record yield of 272.5 pounds produced in 1942, and compares favorably with an average yield of 217.0 pounds.

In the southern part of the Cotton Belt, estimated yields are generally better than last year, but in the more northern areas it ap-

pears that the unusually high yields of 1942 will not be reached. Yields well above average, however, are indicated for all States excepting California and Arizona.

Weather conditions thus far have been generally good for growth and development of the cotton crop. Stands are unusually good and the season has been warm, with most areas free from excessive moisture.

The crop is generally earlier than usual, being from one week to two weeks early in most areas. As the result of floods in May and early June, the crop in Missouri and in parts of Oklahoma and Arkansas is somewhat later than usual.

Harvesting is progressing rapidly with the Census report showing ginnings to August 1st at 108,653 running bales from the crop of 1943, compared with 48,626 for 1942 and 1,969 for 1941.

STATE	PRODUCTION (Ginnings) <sup>1</sup> 500-lb. gross weight bales		
	Average 1932- 41	1942 Crop	1943 Crop Aug. 1
	1,000 bales	1,000 bales	1,000 bales
Missouri . . . . .	333	417	335
Virginia . . . . .	29	34	28
North Carolina . . . . .	606	727	695
South Carolina . . . . .	760	699	740
Georgia . . . . .	997	862	855
Florida . . . . .	25	16	17
Tennessee . . . . .	479	625	575
Alabama . . . . .	1,014	925	920
Mississippi . . . . .	1,530	1,968	1,980
Arkansas . . . . .	1,298	1,485	1,300
Louisiana . . . . .	618	593	710
Oklahoma . . . . .	691	708	500
Texas . . . . .	3,419	3,038	3,275
New Mexico . . . . .	104	111	125
Arizona . . . . .	170	193	143
California . . . . .	384	402	340
All Other . . . . .	18	21	20
United States . . . . .	12,474	12,824	12,558

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EQUIPMENT**

*for the Fertilizer Plant*

**BATCH MIXERS • PULVERIZERS  
SCREENS • BUCKET ELEVATORS  
CONTINUOUS AMMONIATING EQUIPMENT  
BASING, MIXING & BAGGING UNITS  
COMPLETE FERTILIZER PLANTS**

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**UNIFORM QUALITY**  
**EXCELLENT**  
**MECHANICAL CONDITION**  
**GOOD SERVICE**



**Florida Pebble Phosphate Rock**  
68%—70%—72%—75%—77%

**Tennessee Phosphate Rock**  
66%—68%—72%

**Superphosphate**  
**Multiple Superphosphate**

**Domestic Potash Salts**

**All Standard Grades of Potash**  
**Including SUL-PO-MAG**

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Mining and Manufacturing

**PHOSPHATE • POTASH • FERTILIZER • CHEMICALS**

**FERTILIZER ADVISORY COMMITTEE**

(Continued from page 11)

and "B" crop classifications in FPO-5 be waived.

WFA reported that, exclusive of 40,000 tons of cottonseed meal, use of which as fertilizer has been approved, careful estimates indicate that the supply of organic nitrogen will probably be about 54 per cent of the 1941-42 consumption. The 40,000 tons of cottonseed meal bring the figure up to approximately 61 per cent. During the discussion it was pointed out that FPO-12 has not yet resulted in all manufacturers getting organic materials, the situation presenting special difficulty for those manufacturers who have depended on cottonseed meal, 40,000 tons of which would not be sufficient. The Committee voted that available organics should be distributed to each manufacturer on the same percentage basis, no consideration being given to any particular crop or crops. It was agreed that WFA would prepare a revision of FPO-12 and submit it to the Committee for consideration.

The subcommittee on revision of FPO 5 made a report recommending certain amendments to the order. This report was adopted with slight changes concurred in by the subcommittee: The Committee recommended (1) That changes be made in paragraph (i) (Applications) to conform its provisions to the letters from Dr. Groggins, WFA, to fertilizer manufacturers dated July 20 and August 2. (2) The Committee recommended that the definition of "rate of application per acre" [paragraph (a) (16)] be changed so that it will mean "total" pounds of fertilizer applied per acre," with a provision that where single-strength grades or multiple-strength grades are substituted, one for the other, the pounds of fertilizer shall be increased or decreased in accordance with the nitrogen, phosphoric acid, and potash content of the grades used and replaced. In this connection the Committee urged the use of grades recommended by the State Experiment Stations for the various crops, and expressed the hope that the proposed definition, if adopted, will not be used, because of its necessarily general character, as a basis for avoiding sound fol-

lowing of such recommendations. (3) The Committee concurred in the decision by WFA to add 0-14-4 and 2-14-4, the latter for fall seeded small grain only, to the approved grades for Kentucky and Tennessee. The Committee recommended the addition of 6-8-6 to the approved grades for Kentucky; the addition of 3-6-8 to the approved grades for Florida, with the understanding that the State Agricultural Fertilizer Committee which prepared the list would be asked to decide on one grade to be eliminated; the addition of 4-8-4 to the approved grades for Virginia, North Carolina, South Carolina, Georgia, Mississippi, Louisiana, and Texas; and the addition of "straight carriers of organic nitrogen, any grade" to the list of grades applicable to all States. The Committee disapproved requests that had been made to WFA for the addition to the approved grades of: 5-8-7 for certain Middle Atlantic States; 2-12-4 or 2-14-4 for Virginia; 3-12-6 and 4-12-4 for certain of the Middle Western States.

(4) As to victory garden fertilizer, the Committee recommended: That the present victory garden grades be retained as recommended grades for packages of all sizes and as mandatory grades for packages of less than 80 pounds; that the labeling requirements be continued for packages of less than 80 pounds; that in packages of 80 pounds or more any approved grade may be delivered, and that for such packages victory garden labeling be permitted but not required; and that the provisions for sale of 3-8-7 on hand July 1, 1943, and for the use on victory gardens of fertilizer obtained for other purposes, be retained. (5) As to specialty fertilizer, the Committee recommended that the language of paragraph (c) (1) be changed so as to permit each fertilizer manufacturer to manufacture one grade of mixed specialty fertilizer for sale in any particular State under his own brand and guarantee, and, in addition, to manufacture mixed specialty fertilizer to be registered and guaranteed under State law by another person (only one grade for any one person) who purchases it for resale under his own brand and guarantee, and to sell and deliver straight nitrogenous material and superphosphate as specialty fertilizer. (6)

---

## **Fertilizer Machinery AND Acidulating Equipment**

**BATCH MIXERS — PULVERIZERS — CAGE MILLS — SCREENS — SCALES  
ELEVATORS, AND ALL OTHER EQUIPMENT FOR COMPLETE PLANTS**

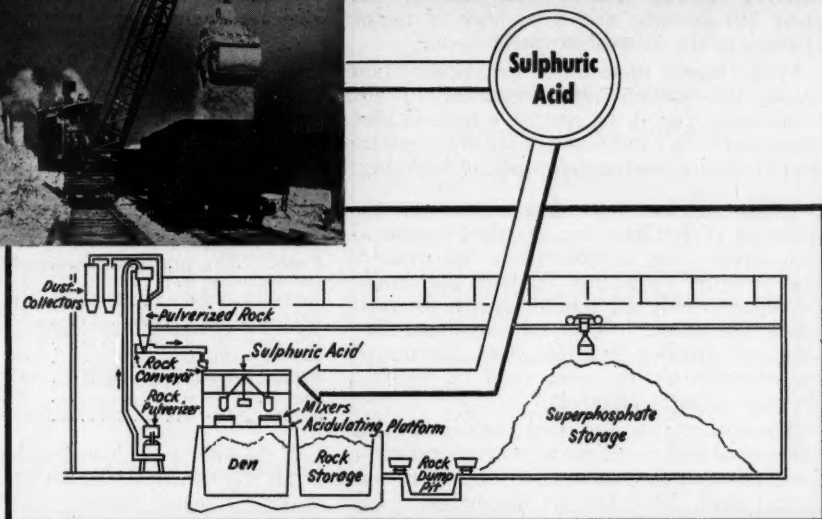
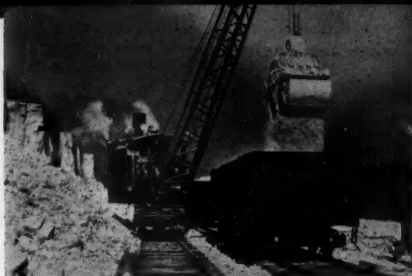
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## FERTILIZERS

(Superphosphate)

Phosphate rock is crushed fine and graded. A half ton of rock is then mixed with a half ton of 50° Be' sulphuric acid. This rather soupy mass drops into a den where in several hours the acidulation reaction is completed. After curing, the superphosphate is ready for shipment.

Good fertilizer means good crops and in the preparation of good fertilizers, sulphuric acid plays its part. Sulphuric acid makes the phosphorous in phosphate rock available for plants. It also forms in the fertilizer a sulphur compound which protects plants against Sulphur hunger.

It is indeed fortunate that our supplies of phosphate fertilizer need not be threatened by shortages of Sulphur. The Texas Gulf Sulphur Company has in stock ready for shipment enough Sulphur to supply the fertilizer industry and all other Sulphur-consuming industries for a year or more

**— TEXAS GULF SULPHUR CO. —**  
 75 E. 45<sup>th</sup> Street New York City  
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8-TG-2

The Committee recommended that hybrid corn for production of seed be included in the Group "A" crops; that paragraph (b) (3) should apply to other flowers, as well as to cut flowers; that starter solution fertilizers and fertilizer in pressed tablet form or completely soluble form be included with the other exemptions from the requirements for keeping delivery records in individual sales of less than 250 pounds; and a number of minor changes in the interest of clarification.

With respect to fertilizer for conservation crops, the subcommittee reported to the Committee that it did not have time to give the subject the careful and detailed consideration it merits, and so adopted the following:

"This subcommittee has considered the question of fertilizer for so-called conservation crops. The subcommittee recommends that fertilizer distributed for such use should be supplied only after requirements for food crops are filled. The subcommittee further recommends that fertilizer distributed for conservation purposes shall be handled through industry channels."

The Committee discussed the distribution and use of such fertilizer as may be available for food- and feed-increment crops. It was agreed that, following the discussion, WFA would prepare and submit to the Committee language, for inclusion in FPO-5, relating to fertilizer distribution for such purposes.

OPA representatives discussed their proposal for establishing overall dollars-and-cents maximum prices for fertilizer. They thought that the establishment of maximum prices on such basis—which would be in line with OPA general policy—would simplify the price structure for fertilizer manufacturers.

#### PUTTING FERTILIZER DOWN PUTS CROPS UP

(Continued from page 7)

equal to that where the fertilizer was plowed under as the data in Table IV indicate.

The plots with no fertilizer produced 40.8 bushels per acre, while those with 200 pounds of 0-20-0 plowed under produced an average of 47.1 bushels per acre, in contrast to a yield of 42.2 bushels where a similar application was applied in the row. An application of 200 pounds per acre of 0-20-20 plowed under yielded 49.4 bushels per acre, as compared to 46 bushels when applied in the row. By increasing the amount to 400 pounds per acre, the application plowed under did not increase the yield per acre.

Hesitancy in putting money into plant nutrients to be buried in the soil has made us use limited amounts of purchased fertilizer salts in close contact with the seed. This was encouraged by our desire to make little fertilizer do much and in short order. We have not been ready to look at fertilizer purchases as long-time investments, nor as carry-overs to the second, the third, and later crops. This shortsighted policy toward our soils has given us the apparent damaging salt effects of fertilizers in summer crops under serious moisture shortages.

TABLE IV  
YIELDS OF CORN GRAIN (BUSHELS/ACRE) ON OSWEGO SILT LOAM ACCORDING AS FERTILIZER WAS PLOWED UNDER OR APPLIED ALONG SIDE OF THE ROW

Grade and Rate/Acre	Plowed Under	Along Row
None.....	40.8	40.8
200 lbs. 0-20-0.....	47.6	42.2
400 lbs. 0-20-0.....	46.7	....
200 lbs. 0-20-10.....	44.7	42.2
400 lbs. 0-20-10.....	48.1	....
200 lbs. 0-20-20.....	49.4	46.0
400 lbs. 0-20-20.....	49.4	....
333 lbs. 2-12-6.....	48.7	41.2
666 lbs. 2-12-6.....	47.1	....

If the effects of plowed-under fertilizers are a fair indication, as shown by the few trials, then they suggest that we must look to putting fertilizers onto the soil either long enough ahead of the crop, or down into the soil deep enough where there is enough moisture to permit them to change from the salt to the adsorbed form if the most regular benefits are to be obtained in spite of moisture irregularities.

In addition, in much of the humid area where the subsoil is so highly depleted of its nutrient bases as indicated by the high degree of acidity, the fertilizers will be much more efficient if used after the soil's calcium deficiency has been remedied by liming. Even a leguminous crop like soybeans, considered "acid-tolerant" by some, and the non-leguminous crop of corn have demonstrated this beneficial effect from lime in conjunction with fertilizer plowed under.

This greater economy in the joint use of more than one remedy for nutrient deficiencies and their wiser location in the deep and more moist areas of the soil at good distance from the seed can do much toward increased food supplies. They indicate that fertilizers are less effective as salts in solution than when first taken and later given by the soil to the plants, or when we fertilize the soil rather than fertilize the crop. We must in reality put the fertilizer down if we want to put the crops up to higher yield levels.

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**. . . . WHEN BORON IS NEEDED TO CORRECT A DE-  
FICIENCY OF THIS IMPORTANT SECONDARY ELEMENT**

Agricultural authorities have shown that a lack of Boron in the soil can result in deficiency diseases which seriously impair the yield and quality of crops.

When Boron deficiencies are found, follow the recommendations of local County Agents or State Experiment Stations.

Information and references available on request.

**AMERICAN POTASH & CHEMICAL CORPORATION**

122 East 42nd ST., NEW YORK CITY

*Pioneer Producers of Muriate of Potash in America*

*See Page 4*

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# BUYERS' GUIDE • A CLASSIFIED INDEX TO ALL THE ADVERTISERS IN "THE AMERICAN FERTILIZER"



This list contains representative concerns in the Commercial Fertilizer Industry, including fertilizer manufacturers, machinery and equipment manufacturers, dealers in and manufacturers of commercial fertilizer materials and supplies, brokers, chemists, etc.

For Alphabetical List of Advertisers, see page 33.



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Chemical Construction Corp., New York City.

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Bagpak, Inc., New York City.  
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## BEARINGS

Link-Belt Company, Philadelphia, Chicago.  
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## BELT LACING

Sackett & Sons Co., The A. J., Baltimore, Md.

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Jett, Joseph C., Norfolk, Va.  
Keim, Samuel L., Philadelphia, Pa.  
McIver & Son, Alex. M., Charleston, S. C.  
Schmaltz, Jos. H., Chicago, Ill.  
Wellmann, William E., Baltimore, Md.

## BUCKETS—Elevator

Link-Belt Company, Philadelphia, Chicago  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.



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### BUCKETS—For Hoists, Cranes, etc., Clam Shell, Orange Peel, Drag Line, Special; Electrically Operated and Multi Power

Hayward Company, The, New York City.  
Link-Belt Company, Philadelphia, Chicago.

### BURNERS—Sulphur

Chemical Construction Corp., New York City.

### BURNERS—Oil

Monarch Mfg. Works, Inc., Philadelphia, Pa.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### CABLEWAYS

Hayward Company, The, New York City.

### CARBONATE OF AMMONIA

American Agricultural Chemical Co., New York City.  
DuPont de Nemours & Co., E. I., Wilmington, Del.

### CARS—For Moving Materials

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### CARTS—Fertilizer, Standard and Roller Bearing

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### CASTINGS—Acid Resisting

Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Duriron Co., Inc., The, Dayton, Ohio.

### CASTINGS—Iron and Steel

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### CEMENT—Acid-Proof

Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Chemical Construction Corp., New York City.

### CHAIN DRIVES—Silent

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### CHAINS AND SPROCKETS

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### CHAMBERS—Acid

Chemical Construction Corp., New York City.  
Fairlie, Andrew M., Atlanta, Ga.

### CHEMICAL APPARATUS

Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Duriron Co., Inc., The, Dayton, Ohio.  
Monarch Mfg. Works, Inc., Philadelphia, Pa.

### CHEMICALS

American Agricultural Chemical Co., New York City.  
American Cyanamid Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Barrett Division, The, Allied Chemical & Dye Corp., New York City.  
Bradley & Baker, New York City.  
DuPont de Nemours & Co., E. I., Wilmington, Del.  
Huber & Company, New York City.

### CHEMICALS—Continued

International Minerals & Chemical Corporation, Chicago, Ill.  
McIver & Son, Alex. M., Charleston, S. C.  
Phosphate Mining Co., The, New York City.  
Wellmann, William E., Baltimore, Md.

### CHEMICAL PLANT CONSTRUCTION

Atlanta Utility Works, East Point, Ga.  
Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Chemical Construction Corp., New York City.  
Fairlie, Andrew M., Atlanta, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### CHEMISTS AND ASSAYERS

Gascoyne & Co., Baltimore, Md.  
Shuey & Company, Inc., Savannah, Ga.  
Stillwell & Gladding, New York City.  
Wiley & Company, Baltimore, Md.

### CLUTCHES

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### CONCENTRATORS—Sulphuric Acid

Chemical Construction Corp., New York City.  
Fairlie, Andrew M., Atlanta, Ga.

### CONDITIONERS AND FILLERS

American Limestone Co., Knoxville, Tenn.  
Dickerson Co., The, Philadelphia, Pa.  
Phosphate Mining Co., The, New York City.

### CONTACT ACID PLANTS

Chemical Construction Corp., New York City

### COPPER SULPHATE

Tennessee Corporation, Atlanta, Ga.

### COTTONSEED PRODUCTS

Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
Huber & Company, New York City.  
Jett, Joseph C., Norfolk, Va.  
McIver & Son, Alex. M., Charleston, S. C.  
Schmalts, Jos. H., Chicago, Ill.  
Wellmann, William E., Baltimore, Md.

### CRANES AND DERRICKS

Hayward Company, The, New York City.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### CYANAMID

American Agricultural Chemical Co., New York City  
American Cyanamid Co., New York City.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
Jett, Joseph C., Norfolk, Va.  
Wellmann, William E., Baltimore, Md.

### DENS—Superphosphate

Chemical Construction Corp., New York City.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

## Andrew M. Fairlie CHEMICAL ENGINEER

22 Marietta Street  
Building ATLANTA, GA.

CABLE ADDRESS: "SULFACID ATLANTA"

**S**ULPHURIC Acid Plants . . . Design, Construction, Equipment . . . Operation . . . Mills-Packard Water-Cooled Acid Chambers, Gaillard Acid-Cooled Chambers, Gaillard Acid Dispersers, Contact Process Sulphuric Acid Plants.

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### DISINTEGRATORS

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### DRYERS—Direct Heat

Sackett & Sons Co., The A. J., Baltimore, Md.

### DRIVES—Electric

Link-Belt Company, Philadelphia, Chicago.

### DUMP CARS

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### DUST COLLECTING SYSTEMS

Sackett & Sons Co., The A. J., Baltimore, Md.

### ELECTRIC MOTORS AND APPLIANCES

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### ELEVATORS

Atlanta Utility Works, East Point, Ga.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### ELEVATORS AND CONVEYORS—Portable

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### ENGINEERS—Chemical and Industrial

Chemical Construction Corp., New York City.  
Fairlie, Andrew M., Atlanta, Ga.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### ENGINES—Steam

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### EXCAVATORS AND DREDGES—Drag Line and Cableway

Hayward Company, The, New York City.  
Link-Belt Company, Philadelphia, Chicago.  
Link Belt Speeder Corp., Chicago, Ill., and Cedar  
Rapids, Iowa.

### FERTILIZER MANUFACTURERS

American Agricultural Chemical Co., New York City.  
American Cyanamid Company, New York City.  
Armour Fertiliser Works, Atlanta, Ga.  
Farmers Fertiliser Company, Columbus, Ohio.  
International Minerals and Chemical Corporation, Chicago, Ill.  
Phosphate Mining Co., The, New York City.  
U. S. Phosphoric Products Division, Tennessee Corp.,  
Tampa, Fla.

### FISH SCRAP AND OIL

Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
Huber & Company, New York City.  
Jett, Joseph C., Norfolk, Va.  
McIver & Son, Alex. M., Charleston, S. C.  
Wellmann, William E., Baltimore, Md.

### FOUNDERS AND MACHINISTS

Atlanta Utility Works, East Point, Ga.  
Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### GARBAGE TANKAGE

Wellmann, William E., Baltimore, Md.

### GEARS—Machine Moulded and Cut

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### GEARS—Silent

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### GELATINE AND GLUE

American Agricultural Chemical Co., New York City.

### GUANO

Baker & Bro., H. J., New York City.

### HOISTS—Electric, Floor and Cage Operated, Portable

Hayward Company, The, New York City.

### HOPPERS

Atlanta Utility Works, East Point, Ga.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### IMPORTERS, EXPORTERS

Armour Fertiliser Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
Wellmann, William E., Baltimore, Md.

### IRON SULPHATE

Tennessee Corporation, Atlanta, Ga.

### INSECTICIDES

American Agricultural Chemical Co., New York City.

### LACING—Belt

Sackett & Sons Co., The A. J., Baltimore, Md.

### LIMESTONE

American Agricultural Chemical Co., New York City.  
American Limestone Co., Knoxville, Tenn.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
McIver & Son, Alex. M., Charleston, S. C.  
Wellmann, William E., Baltimore, Md.

### LOADERS—Car and Wagon, for Fertilizers

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### MACHINERY—Acid Making

Atlanta Utility Works, East Point, Ga.  
Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Chemical Construction Corp., New York City.  
Duriron Co., Inc., The, Dayton, Ohio.  
Fairlie, Andrew M., Atlanta, Ga.  
Monarch Mfg. Works, Inc., Philadelphia, Pa.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### MACHINERY—Coal and Ash Handling

Hayward Company, The, New York City.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### MACHINERY—Elevating and Conveying

Atlanta Utility Works, East Point, Ga.  
Hayward Company, The, New York City.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### MACHINERY—Grinding and Pulverizing

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

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### MACHINERY—Power Transmission

Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### MACHINERY—Pumping

Atlanta Utility Works, East Point, Ga.  
Duriron Co., Inc., The, Dayton, Ohio.

### MACHINERY—Tankage and Fish Scrap

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### MAGNETS

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### MANGANESE SULPHATE

McIver & Son, Alex. M., Charleston, S. C.  
Tennessee Corporation, Atlanta, Ga.

### MIXERS

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### NITRATE OF SODA

American Agricultural Chemical Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Barrett Division, The, Allied Chemical & Dye Corp., New York City.  
Bradley & Baker, New York City.  
Chilean Nitrate Sales Corp., New York City.  
Huber & Company, New York City.  
International Minerals & Chemical Corporation, Chicago, Ill.  
McIver & Son, Alex. M., Charleston, S. C.  
Schmaltz, Jos. H., Chicago, Ill.  
Wellmann, William E., Baltimore, Md.

### NITRATE OVENS AND APPARATUS

Chemical Construction Corp., New York City.

### NITROGEN SOLUTIONS

Barrett Division, The, Allied Chemical & Dye Corp., New York City.

### NITROGENOUS ORGANIC MATERIAL

American Agricultural Chemical Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
DuPont de Nemours & Co., Wilmington, Del.  
Huber & Company, New York City.  
International Minerals & Chemical Corporation, Chicago, Ill.  
McIver & Son, Alex. M., Charleston, S. C.  
Smith-Rowland Co., Norfolk, Va.  
Wellmann, William E., Baltimore, Md.

### NOZZLES—Spray

Monarch Mfg. Works, Philadelphia, Pa.

### PACKING—For Acid Towers

Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Chemical Construction Corp., New York City.

### PANS AND POTS

Stedman's Foundry and Mach. Works, Aurora, Ind.

### PHOSPHATE MINING PLANTS

Chemical Construction Corp., New York City.

### PHOSPHATE ROCK

American Agricultural Chemical Co., New York City.  
American Cyanamid Co., New York City  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
Coronet Phosphate Co., New York City.  
Huber & Company, New York City.  
International Minerals & Chemical Corporation, Chicago, Ill.  
Jett, Joseph C., Norfolk, Va.  
McIver & Son, Alex. M., Charleston, S. C.  
Phosphate Mining Co., The, New York City.  
Ruhm, H. D., Mount Pleasant, Tenn.  
Schmaltz, Jos. H., Chicago, Ill.  
Southern Phosphate Corp., Baltimore, Md.  
Virginia-Carolina Chemical Corp. (Mining Dept.), Richmond, Va.  
Wellmann, William E., Baltimore, Md.

### PIPE—Acid Resisting

Duriron Co., Inc., The, Dayton, Ohio.

### PIPES—Chemical Stoneware

Chemical Construction Corp., New York City.

### PIPES—Wooden

Stedman's Foundry and Mach. Works, Aurora, Ind.

### PLANT CONSTRUCTION—Fertilizer and Acid

Chemical Construction Corp., New York City.  
Fairlie, Andrew M., Atlanta, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### POTASH SALTS—Dealers and Brokers

American Agricultural Chemical Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
Huber & Company, New York City.  
International Minerals & Chemical Corporation, Chicago, Ill.  
Jett, Joseph C., Norfolk, Va.  
Schmaltz, Jos. H., Chicago, Ill.  
Wellmann, William E., Baltimore, Md.

### POTASH SALTS—Manufacturers

American Potash and Chem. Corp., New York City.  
Potash Co. of America, New York City.  
International Minerals & Chemical Corp., Chicago, Ill.  
United States Potash Co., New York City.

### PULLEYS AND HANGERS

Atlanta Utility Works, East Point, Ga.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### PUMPS—Acid-Resisting

Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Duriron Co., Inc., The, Dayton, Ohio.  
Monarch Mfg. Works, Inc., Philadelphia, Pa.

### PYRITES—Brokers

Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., New York City.  
Wellmann, William E., Baltimore, Md.

### QUARTZ

Charlotte Chem. Laboratories, Inc., Charlotte, N. C.

### RINGS—Sulphuric Acid Tower

Chemical Construction Corp., New York City.

### ROUGH AMMONIATES

Bradley & Baker, New York City.  
McIver & Son, Alex. M., Charleston, S. C.  
Schmaltz, Jos. H., Chicago, Ill.  
Wellmann, William E., Baltimore, Md.

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Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### SCRAPERS—Drag

Hayward Company, The, New York City.

### SCREENS

Atlanta Utility Works, East Point, Ga.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### SEPARATORS—Air

Sackett & Sons Co., The A. J., Baltimore, Md.

### SEPARATORS—Including Vibrating

Sackett & Sons Co., The A. J., Baltimore, Md.

### SEPARATORS—Magnetic

Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### SHAFTING

Atlanta Utility Works, East Point, Ga.  
Link-Belt Company, Philadelphia, Chicago.  
Sackett & Sons Co., The A. J., Baltimore, Md.  
Stedman's Foundry and Mach. Works, Aurora, Ind.

### SHOVELS—Power

Link-Belt Company, Philadelphia, Chicago.  
Link-Belt Speeder Corporation, Chicago, Ill., and Cedar  
Rapids, Iowa.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### SPRAYS—Acid Chambers

Monarch Mfg. Works, Inc., Philadelphia, Pa.

### SPROCKET WHEELS (See Chains and Sprockets)

### STACKS

Sackett & Sons Co., The A. J., Baltimore, Md.

### SULPHATE OF AMMONIA

American Agricultural Chemical Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Barrett Division, The, Allied Chemical & Dye Corp., New  
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Hydrocarbon Products Co., New York City.  
Jett, Joseph C., Norfolk, Va.  
McIver & Son, Alex. M., Charleston, S. C.  
Schmaltz, Jos. H., Chicago, Ill.  
Wellmann, William E., Baltimore, Md.

### SULPHUR

Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Freeport Sulphur Co., New York City.  
Texas Gulf Sulphur Co., New York City.

### SULPHURIC ACID

American Agricultural Chemical Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
Huber & Company, New York City.  
International Minerals & Chemical Corporation, Chicago, Ill.  
Jett, Joseph C., Norfolk, Va.  
McIver & Son, Alex. M., Charleston, S. C.

### SULPHURIC ACID—Continued

U. S. Phosphoric Products Division, Tennessee Corp.,  
Tampa, Fla.  
Wellmann, William E., Baltimore, Md.

### SUPERPHOSPHATE

American Agricultural Chemical Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
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U. S. Phosphoric Products Division, Tennessee Corp.,  
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Wellmann, William E., Baltimore, Md.

### SUPERPHOSPHATE—Concentrated

Armour Fertilizer Works, Atlanta, Ga.  
International Minerals & Chemical Corporation, Chicago, Ill.  
Phosphate Mining Co., The, New York City.  
U. S. Phosphoric Products Division, Tennessee Corp.,  
Tampa, Fla.

### SYPHONS—For Acid

Monarch Mfg. Works, Inc., Philadelphia, Pa.

### TALLOW AND GREASE

American Agricultural Chemical Co., New York City.

### TANKAGE

American Agricultural Chemical Co., New York City.  
Armour Fertilizer Works, Atlanta, Ga.  
Ashcraft-Wilkinson Co., Atlanta, Ga.  
Baker & Bro., H. J., New York City.  
Bradley & Baker, New York City.  
International Minerals & Chemical Corporation, Chicago, Ill.  
Jett, Joseph C., Norfolk, Va.  
McIver & Son, Alex. M., Charleston, S. C.  
Schmaltz, Jos. H., Chicago, Ill.  
Smith-Rowland, Norfolk, Va.  
Wellmann, William E., Baltimore, Md.

### TANKAGE—Garbage

Huber & Company, New York City.

### TANKS

Sackett & Sons Co., The A. J., Baltimore, Md.

### TILE—Acid-Proof

Charlotte Chem. Laboratories, Inc., Charlotte, N. C.

### TOWERS—Acid and Absorption

Chemical Construction Corp., New York City.  
Fairlie, Andrew M., Atlanta, Ga.

### UNLOADERS—Car and Boat

Hayward Company, The, New York City.  
Sackett & Sons Co., The A. J., Baltimore, Md.

### UREA

DuPont de Nemours & Co., E. I., Wilmington, Del.

### UREA-AMMONIA LIQUOR

DuPont de Nemours & Co., E. I., Wilmington, Del.

### VALVES—Acid-Resisting

Atlanta Utility Works, East Point, Ga.  
Charlotte Chem. Laboratories, Inc., Charlotte, N. C.  
Duriron Co., Inc., The, Dayton, Ohio.  
Monarch Mfg. Works, Inc., Philadelphia, Pa.

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Investigate

**ERONITE**

(a conditioner and filler)

**SAMUEL D. KEIM**

(SINCE 1898)

**1612 MARKET STREET  
PHILADELPHIA 3, PA.**

MENTION "THE AMERICAN FERTILIZER" WHEN WRITING TO ADVERTISERS.

## MONARCH SPRAYS



This is our Fig. 645 Nozzle. Used for Scrubbing Acid Phosphate Gases. Made for "full" or "hollow" cone in Brass and "Everdur." We also make "Non-Clog" Nozzles in Brass and Steel, and Stoneware Chamber Sprays now used by nearly all chamber spray sulphuric acid plants.

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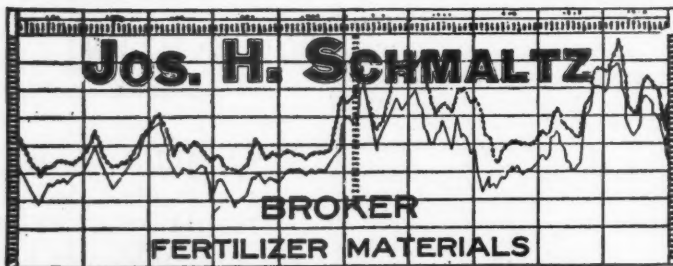
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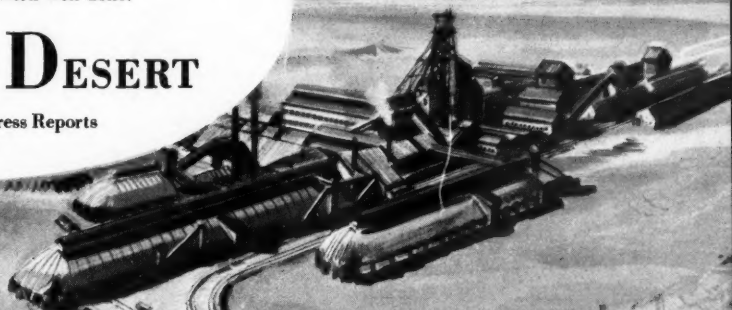
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Potash Company of America proudly flies the Army-Navy E, honored symbol of important work well done.

## VICTORY in the DESERT

Number 7 in a Series of Progress Reports  
About Potash



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But it isn't. It is a battle-ground, the scene of an historic desert victory in the United States. Locked under layers of valueless "over-burden" is precious Potash which, thanks to the great desert victory, today is making it possible to meet war's huge needs of this important element both for agriculture and industry.

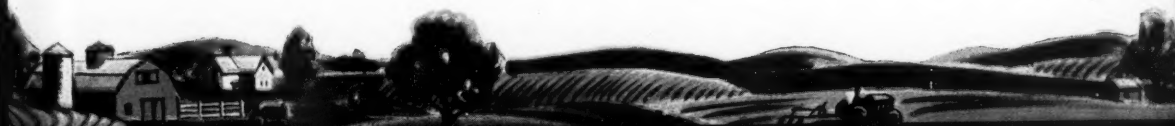
A great trainload of Potash leaves our Carlsbad, N. M. plant every day. Other producers also are working to the limit. Total annual available supply is over a million tons of refined grades. But all of this large production can't go to agriculture alone. Industry producing war goods has to have its share. That's why, great as this Potash victory has been, you may not be able to have all the Potash you need.



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